CORPORATE NEWS



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#### AROUNDTOWN ANNOUNCES 9M 2021 RESULTS WITH INCREASED SCALE AND ENHANCED ASSET QUALITY

- Initial consolidation of GCP drives total assets to over €39 billion and net rental income to €773 million.
- FFO I before Covid adjustment of €367 million for 9M 2021, as compared to €371 million generated in 9M 2020, slightly decreasing mainly due to disposals, offset by lower financing expenses.
- FFO I amounting to €267 million for 9M 2021, as compared to €301 million for 9M 2020, decreasing due to the impact of extraordinary expenses due to the Covid pandemic.
- FFO I per share amounting to €0.23 in 9M 2021, compared to €0.22 per share in 9M 2020, with effect from disposals and pandemic offset by accretive share buyback.
- Signed disposals of over €2.5 billion YTD, of which over €1.1 billion closed in 9M 2021 at 3% above book value and at a margin of 51% over total costs.
- Net Profit in 9M 2021 of €650 million with a basic EPS of €0.40.
- EPRA NTA as of September 2021 amounting to €11.4 billion up 2% compared to year-end 2020, which reflects €9.8 per share, an increase of 3% compared to year-end 2020, with per share growth supported by the accretive share buyback programme.
- Total equity amounting to €19.2 billion with equity ratio of 49% at the end of September 2021.
- Lower average cost of debt at 1.3%, maintaining a long average debt maturity of 5.8 years on the back of €1.6 billion of debt repayments YTD.
- Low LTV at 39%, with sufficient headroom to board limit, ICR remains strong at 5.1x.
- Strong liquidity position maintained, more than sufficient to cover debt maturities in the next 3 years which is further supported by unencumbered assets amounting to €23.5 billion and 82% by rent as at September 2021.
- LFL rental growth excluding hotels amounting to 1.2%. Including the impacts from hotels, LFL rental growth amounted to 0.6%, due to the pandemic impact. LFL for GCP amounted to 2.1%.
- Guidance for FY 2021 confirmed.

24 November 2021.

Aroundtown ('**the Company**' or '**AT**') presents the results for the nine-month period ending September of 2021, marked by strong disposal activity above book values, impacts of Covid pandemic, which were mitigated by the portfolio's strong diversification, as well as the consolidation of GCP, which is effective as of July 1, 2021, resulting in a balance of total assets amounting to  $\in$ 39 billion, positioning Aroundtown as the third largest listed real estate company in Europe.

# LARGE SCALE AND HIGHLY DIVERSIFIED PORTFOLIO, BALANCED ACCROSS STRONG ASSET CLASSES IN STRONG LOCATIONS

The investment property portfolio increased to €29 billion as of September 2021, driven primarily as a result of the consolidation of GCP and offset to some extent by strong disposal activity. As a result of the combined effect of the TLG merger in 2020, the recent consolidation of GCP, and the disposal of non-core and mature assets, the larger portfolio benefits from a higher quality compared to prepandemic, with the portfolio located mostly in top cities in Germany and the Netherlands, benefiting from the strong underlying fundamentals of these economies. 91% of the portfolio consists of core asset types of office, residential and hotels. The non-core asset types, consisting of retail and logistics, decreasing to 9%. This balanced diversification across strong asset classes is further supported by a highly diverse tenant base, spread across a wide range of industries and types and with no tenant dependency. The office portfolio, which comprises 45% of the portfolio, remained resilient, and experienced increasing demand in recent months. The residential portfolio, which amounts to 28% of the total portfolio, continued its strong momentum, with vacancy decreasing further to 5.3% on the back of the strong like-for-like letting performance of GCP. The hotel sector, which encompasses 18% of the portfolio, benefited from a strong summer season, which provided strong tailwinds in particular to leisure hotels. Demand for hotels remains asymmetric though and business travel, although recovering somewhat, remains at muted levels. Due to increasing infection rates, and discussions over potential future restrictions, the Company continues to see uncertainty surrounding the hotel sector. As a result of these developments Aroundtown recorded FFO I for the 9M 2021 period amounting to €267 million, reflecting an FFO I per share of €0.23. The decrease in FFO I was driven mainly by disposals as well the impact from extraordinary rent provisions related to uncollected rent, in line with previous expectations. On the other hand, on a per share basis, the FFO I per share increased due to the positive effect of the accretive share buybacks. The Company confirms its guidance for the FY 2021.

# CRYSTALIZING VALUE THROUGH ACCRETIVE CAPITAL RECYCLING SUPPORTING SHAREHOLDER VALUE CREATION

Year to date, the Company signed disposals at an amount of over  $\in 2.5$  billion of which over  $\in 1.1$  billion have been closed as at the end of September 2021, at a 3% margin over book value, generating a 51% margin over total costs, resulting in an FFO II of  $\in 650$  million. The disposals above book value comprised of non-core and mature assets across all major asset classes, including development rights, validating the conservative nature of the property valuations. Disposal proceeds are utilized to fund share buybacks and to repay debt. As of November 19, 2021 Aroundtown has bought back shares at an amount of  $\in 400$  million at a significant discount to EPRA NTA, effectively reinvesting into its own higher quality portfolio at a significant discount, funded by the disposals. As a result of these measures, the EPRA NTA per share amounted to  $\notin 9.8$ , increasing 5% in the same period, adjusting for the dividends paid.

The Interim Consolidated Report for 9M 2021 is available on the Company's website:

### https://www.aroundtown.de/investor-relations/publications/financial-reports/

For definitions and reconciliations of the Alternative Performance Measures, please see the relevant sections in the pages 42 - 45 of the Interim Consolidated Report for 9M 2021. You can find the Interim Consolidated Report for 9M 2021 on AT's website under Investor Relations > Publications > Financial Reports or under this link:

https://www.aroundtown.de/fileadmin/user\_upload/04\_investor\_relations/downloads/2021/AT\_Q3\_ 2021.pdf

#### About the Company

Aroundtown SA (symbol: AT1), trading on the Prime Standard of the Frankfurt Stock Exchange, is the largest listed and highest rated (BBB+ by S&P) German commercial real estate company. Aroundtown invests in income generating quality properties with value-add potential in central locations in top tier European cities mainly in Germany/NL.

Aroundtown SA (ISIN: LU1673108939) is a public limited liability company (société anonyme) established under the laws of the Grand Duchy of Luxembourg, registered with the Luxembourg Trade and Companies Register (Registre de Commerce et des Sociétés, Luxembourg) under number B217868, having its registered office at 40, Rue du Curé, L-1368 Luxembourg, Grand Duchy of Luxembourg.

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